

ITI LIMITED

कार का उपक्रम) (A Govt. of India Undertaking) ग्रयांलय - तमिलनाडु & पुदुचेरी M.S.P Office- Tamil Nadu & Puducherry पनगल भवन, सं. १, जीनिस रोड 3rd Floor, Panagal Building, No.1, Jeenis Road - ६०० ०१५, तमिलनाडु. Saidapet, Chennai – 600 015, Tamil Nadu. : (९१)(०४४) २४३६१९७१ से २४३६१९७८ Fax : (91)(044) 24361971 to 24361978 : renuka_rochn@itiltd.co.in प्रयेन : 33AAACI4625C1Z6 GSTIN : 33AAACI4625C1Z6

संदर्भ/Ref: ITI/MSP-C/PS/EoI-04/2021-22

दिनांक/Date: 04.05.2021

विषय/ Sub: Notice Inviting Expression of Interest for Selection of Business Associate for "S&T works in connection with LUS works at 11 LC gates between MAS-AJJ and AJJ-RU in MAS-RU section of MAS Division"

परिचय / Introduction

ITI Limited is a public sector undertaking in the telecommunications technology segment established as a departmental factory in 1948. The company has manufacturing facilities in Bengaluru, Naini, Rae Bareli, Mankapur and Palakkad along with an R&D centre in Bengaluru and 25 Marketing, Services & Projects (MSP) centers in India, which are located at Bengaluru, Bhubaneshwar, Chennai, Hyderabad, Kolkata, Lucknow, Mumbai, New Delhi and 17 other places spread across the country.

The company has a diverse suite of products including manufactured products like Gigabit Passive Optical Network (GPON), Managed Leased Line Network (MLLN) products, Stand Alone Signaling Transfer Point(SSTP), Wi-Fi Access Point, Radio Modem, SMPS, Set Top Box, Defence products like multi-capacity encryption units, Bulk encryption Units (BEU), Terminal End Secrecy Devices (TESD), Passive infrastructure products such as Optical Fiber Cable, HDPE duct, Antenna, diversified products such as smart energy meters, smart cards, solar panels, mini personal computers.

Besides offering the telecom turnkey solutions and customized support, ITI has a dedicated Network System Unit for executing turnkey projects for installation and commissioning of telecommunication networks. The company intends to upgrade and invest in the technology, through the acquisition of technology from strategic partners with a specific focus on high growth industry segments. The company operates a data center at Bengaluru and currently expanding the same to offer cloud-based services to government institutions/departments, banks etc.

The company is manufacturing a diverse range of Information and Communication Technology (ICT) products/solutions to hone its competitive edge in the convergence market by deploying its rich telecom expertise and vast infrastructure. Company is diversifying towards IOT, Smart city, other allied telecom products and services including turnkey project execution to offer solutions in diversified fields. Encryption Products are the company's forte. Extensive in-house R&D work is devoted towards design and development of encryption solutions to Indian Defence forces.

गोपनीयता / Confidentiality

All information contained herein and the enclosures are confidential information. By accepting this material, the recipient bidder agrees that the information will be held in confidence and will not be reproduced, disclosed or used in whole or in part without Prior permission of ITI. Similarly, ITI will not divulge any information contained the offers of the bidders without their consent.

ITI will evaluate the RFP based on the set criteria and will choose to short list qualified bidders. Only the eligible would then be invited by the ITI for further discussion.

नोटिस / Notice:

ITI Limited is performing SMPS fault repairs for various private and government esteemed customers and addressing business on need basis across Tamil Nadu and invites this Expression of Interest (EOI) from eligible bidders as a business associate toto work with ITI by providing support as per the scope.

Notice Inviting Expression of Interest for selection of Business Associate for S&T works in connection with LUS works at 8 LC gates between AJJ-VGA in AJJ-RU section of MAS Division.

संदर्भ/Ref: ITI/MSP-C/PS/E0I-04/2021-22 दिनांक/Dated 04.05.2021

प्रस्तूत करने की अंतिम तिथि / Due Date for Submission of EOI: 17.05.2021 at 02.00PM

निविदाएँ खोलने की तिथि / Bids will be opened on 17.05.2021 at 02.30PM

Α	Tech	nnical Bid		
1	F		S&T works in connection with LUS works at 11 LC gates between MAS-AJJ and AJJ-RU in MAS-RU section of MAS Division. For Further details and clear scope of work kindly contact project manager at 044-24361975 / mgm_rochn@itiltd.co.in	
2(i)	Eligi	bility Criteri	a of Applicants	
	 Act, 1956 and should be operating in India 31/03/2020. Documentary Proof: Photocopy of Certificate Articles of Memorandum of Association of the B. Undertaking for willingness to work with ITI a terms and conditions including warranty 		must be a single legal entity registered in India under the Company and should be operating in India for the last three years as on 0. ary Proof: Photocopy of Certificate of Incorporation, photocopy of Memorandum of Association of the company(s) g for willingness to work with ITI as per customer tender / EOI etc. I conditions including warranty & post-warranty services and ation of the work in the event of ITI winning the contract	
	C. D.	each of the last three financial years (FY 17-18, FY 18-19, FY 19-20). Documentary Proof: Profit & Loss Statements for the (FY 17-18, FY 18-19, FY 19-20)		

	e.	Positive Net Worth Certificate.							
	d.	Audited financial statements for the last 3 years 2017-18, 2018-19, 2019-20 and CA certificate as per 2(i)C							
	C.	Memorandum & Articles of Association							
	b.	Certificate of Incorporation							
	a.	Company Profile							
		Compose Profile	Yes / No	No.					
		• • • • • • • • • • • • • • • • • • • •	Submitted	Page					
2(ii) C	2(ii) Checklist of documents/information to be submitted:								
	Q.	Bidder should implement the work on its own without subco other party a. Self-affidavit to be attached The bidder should meet the required specifications mandato deviation in any parameter of the specifications. Compliance provided.	rily without a						
P. Support center of		Support center details to be furnished, if applicable as per re	letails to be furnished, if applicable as per requirements.						
	0.	Manpower details to be furnished with designation and resp	onsibility.						
	N.	Deleted							
	M.	M. Undertaking to submit Security Deposit as per customer requirement EMD {[MSME exempted] Documentary proof to be enclosed in this regard} security paid Electronically through internet banking/Demand Draft from any Nationalized Bank.),							
	L.	Undertaking expressing willingness to sign MOU with ITI							
	K. Undertaking to submit one time non-refundable Empanelment For Rs.10,000/ +GST (Rs.11,800/ incl GST18%)after qualifying in Eol.			ee of					
		Undertaking for Non-blacklisting to be furnished in BIDDE head as in Annexure IV	R company's	letter					
	participating in government projects due to security reasons.as on submission EOI proposal.								
		/ fraudulent or any other unethical business practices	s or barred	from					
	J. Bidder / OEM should not be blacklisted in India / ineligible to participat bidding by any State / Central Govt. departments / PSU / Autonomous Bod to unsatisfactory performance, breach of general or specific instructions, co			dy due					
	I. J.	Copies of GST registration shall be submitted as part of Eol.	to participa	to for					
		tender criteria on receiving the order.	·						
	G.	Documentary Proof: Audit statement The bidder should be in a position to furnish performance gu	Jarantee as p	er the					
	F.	•	al Year.						
	E.	The bidder should have services centres and local office in The Documentary Proof: Proof of address, copy of Land line Bill of the Bill		nent.					

	f.	Deleted		
	g.	Undertaking as per clauses 2(i) B, I, K & L in company letterhead		
	h.	GST Registration Certificate.		
	i.	Copy of PAN Card		
	j.	CIN (Corporate Identity Number), if applicable		
	k.	Authorization letter in the company letterhead authorizing the person signing the bid for this EOI and Power of Attorney (POA)		
	١.	Undertaking in letter head to indemnify ITI from any claims / penalties / statutory charges, liquidated damages, with legal expenses etc.		
	m.	Bidders Details as per Annexure I		
	n.	Pre-Contract Integrity Pact as per Annexure XII		
	0.	Supporting documents as per 2(i) D, E		
	р.	Undertaking on company's letter head as per clause 19		
	q.	Man Power details		
	r.	Failure to Submit the above documents may render a tender unacceptable.		
В	Fina	incial Bid		
[1]	Con	solidated Margin Offered (Scope of work is as per the cus	stomer tend	ler) in
	-	centage (%) on ITI billing value (Excluding Taxes) to be submi	tted separa	tely in
	sealed cover.			

ध्यान दें / Note:

- 1. For tenders involving ITI manufacturing products, ITI will provide the required quotes etc.
- 2. ITI reserves the rights to empanel all successful bidders on with agreed margin matches to H1 Bidder wherever technically feasible.
- 3. All activities like Proof of concept on "No Cost No Commitment" (NCNC) basis wherever applicable will be the responsibility of agencies.
- 4. Bidder should be willing to impart required training to ITI engineers for undertaking services & execution of project.
- 5. Bidder will be responsible for any shortcoming in the Bill of Material (BOM) and the same should be rectified free of cost.
- 6. Bidder should be willing to provide Transfer of Technology (ToT) for manufacture of offered products in ITI.
- 7. Bidder should be willing to sign an exclusive agreement with ITI for smooth execution of the project.

- 8. All commercial terms will be as per the Customer RFP/PO.
- 9. Earnest Money Deposit (EMD) / Bid security required for submitting the bid will be borne by the selected agency.
- 10. Performance Bank Guarantee (PBG) will be shared among all the work executing agencies depending upon the ratio of order value.
- 11. All CVC circulars/ statutory guidelines as applicable needs to be followed.
- 12. The Bidder, who is selected as ITI's partner, shall be responsible for preparing the Bill of Quantities based on end customer requirement.
- 13. Payment terms: In case ITI is awarded the work/Supply contract, the payment to ITI's partner shall be made on back-to-back basis. i.e., the payment will be released as and when the payment is released by end customer for the corresponding work executed by the partner.
- 14. The technical bid must contain the whole EOI document duly signed and stamped and marked as "Accepted & Complied" in all the pages by the bidder as an acceptance of all the EOI terms & conditions.
- 15. Undertaking (on BIDDER company's letter head) of 'No Objection / No Claim / No Compensation' from ITI Limited, 3rd Floor, Panagal Building, No. 1, Jeenis Road, Saidapet, Chennai 600 015 if this EOI is cancelled at any stage of evaluation process by ITI or the tender is cancelled by the end customer (as per annexure IX)
- 16. All pages of the supporting documents for technical bid along with this tender should be numbered, signed and sealed by the bidder (authorized signatory as per checklist 'k').
- 17. The Technical Bid and financial bid (as per the annexure Indicating the ITI Margin "Technical Bid" & "Financial Bid" respectively.
- 18. Both the sealed envelopes of technical and financial bids are to be placed in another separate sealed cover mentioning, the Tender Reference: ITI/MSP-C/...... date <u>dd.mm.yyyy</u> "Notice Inviting Expression of Interest for(Title of Tender)" Due date of Submission: <dd.mm.yyyy> Do not open before <u>dd.mm.yyyy</u> and has to be submitted to The Chief Manager, ITI LIMITED, 3rd Floor, Panagal Building, No. 1, Jeenis Road, Saidapet, Chennai-600 015, Tamil Nadu with clearly mentioning the Contact Address of the bidder with name and number of contact person so as to reach before due date and time of submission of Bids.
- 19. Delay caused due to courier / posts will not be considered by us.
- 20. Bids submitted after due date & time will not be considered for evaluation and it is the responsibility of bidder to submit the bids in time.
- 21. **Technical bids will be opened on 17.05.2021** at 14.30 Hrs and the financial bid of technical qualified bidder(s) will be opened subsequently.
- 22. The bids should be spiral bounded and each page should be serial numbered.
- 23. Bid should be valid for a period of 180 days from the date of opening of EOI response.
- 24. Conditional offers are liable for rejection.
- 25. Payment to the successful bidder shall be made after deducting the offered margin and the statutory taxes payable to the Govt. (Penalties if any levied by the customer will be passed on to the Successful bidder), only after the receipt of payment from the customer.

- 26. Margin offered should be firm throughout the contract irrespective of reason, what so ever, including the exchange rate fluctuation. Margin to ITI would be payable on supply, I&C and AMC services undertaken by the selected Bidder for the project.
- 27. The vendor to indemnify ITI from any claims / penalties / statuary charges, liquidated damages, with legal expenses etc. as charged by the customer.
- 28. In the event that ITI is required to provide demonstration or working of the product to their buyers, the same shall be arranged by the bidder at latter's cost and expenditure.
- 29. **Cost of EOI:** The bidder shall bear all costs associated with the preparation and submission of his offer against this EOI, including cost of presentation for the purposes of clarification of the offer, if so desired by ITI. ITI will, in no case be responsible or liable for those costs, regardless of the conduct or outcome of the EOI process.
- 30. Amendment of EOI: At any time prior to the last date for receipt of offers, ITI, may, for any reason, whether at its own initiative or in response to a clarification requested by a prospective bidder, modify the EOI document by an amendment. In order to provide prospective bidder reasonable time in which to take the amendment into account in preparing their offers, ITI may, at their discretion, extend the last date for the receipt of offers and/or make other changes in the requirements set out in the Invitation for EOI.
- 31. **Disclaimer:** ITI and/or its officers, employees disclaim all liability from any loss or damage, whether foreseeable or not, suffered by any person acting on or refraining from acting because of any information including statements, information, forecasts, estimates or projections contained in this document or conduct ancillary to it whether or not the loss or damage arises in connection with any omission, negligence, default, lack of care or misrepresentation on the part of ITI and/or any of its officers, employees.
- 32. ITI will not consider any or all of the bids if they are not meeting EOI requirements.
- 33. The bidder shall refer the ITI's website for any updates in EoI.
- 34. ITI reserves the right to suspend or cancel the EoI process at any stage, to accept, or reject any, or all efforts at any stage of process and/ or to modify the process, or any part thereof, at any time without assigning any reason, without any obligation or liability whatsoever.
- 35. The interested bidders may like to discuss the customer tender related information, RFP Bidding Conditions, Bidding Process and clarifications, if any with the Manager at 044-24361975 / mgm rochn@itiltd.co.in or with Chief Manager at 044-24361971 / renuka_rochn@itiltd.co.in / Fax: 044-24350848.

36. The EoI may be sent in a sealed cover with clearly mentioning –

Tender Ref: ITI/MSP-C/PS/EoI-04/2020-21 dated 04.05.2021

Notice Inviting Expression of Interest for selection of Business Associate for S&T works in connection with LUS works at 11 LC gates between MAS-AJJ and AJJ-RU in MAS-RU section of MAS Division

> Submission Due Date: 17.05.2021 at 02.00PM Do Not Open Before 02.30PM on 17.05.2021

> > To The Chief Manager, ITI LIMITED, 3rd Floor, Panagal Building, No. 1, Jeenis Road, Saidapet, Chennai - 600 015, Tamil Nadu

From Address of Bidder

So as to reach on or before **02.00PM of 17.05.2021**

** Postal/Courier delay will not be entertained**

सादर Best Regards -do-म्ख्य प्रबंधक Chief Manager

Annexure-I

BIDDER'S PROFILE

1.	Name and address of the company			
2.	Contact Details of the Bidder (Contact person name with designation, Telephone Number, FAX, E- mail and Web site)			
3.	Area of business			
4.	Annual Turnover for 3 financial years (Rs. in Lakhs)	2017-18	2018-19	2019-20
5.	Telecom cabling and its associated works Turnover for 3 financial years	2017-18	2018-19	2019-20
	(Rs. in Lakhs)			
6.	Net worth for past 3 financial Years	2017-18	2018-19	2019-20
6.	Date of Incorporation			
7.	CIN Number, if applicable			
8.	GST number			
9.	PAN Number			
10.	Number of technical manpower in company's rolls			

Note: Documentary evidence for above details to be submitted.

Annexure-II

BUSINESS ASSOCIATE EMPANELMENT FORM

Tender Ref No with date	
Name of the organization (Company	
Partnership firm / Proprietorship concern,	
etc.)	
Certificate Reference of Registration	
Date of Incorporation / Registration	
Area of Business for which firm is registered	
GST Registration	
PAN No.	
IT Return Filed up to	
Annual Turnover for the last 3 FYs as per	
Audited Accounts	
(a) Year 2019-20	
(b) Year 2018-19	
(c) Year 2017-18	
Annual profit for the last 3 FYs as per Audited	
Accounts	
(a) Year 2019-20	
(b) Year 2018-19	
(c) Year 2017-18	
Net worth as per Audited Accounts for the last	
Financial Year	
Solvency Certificate issued during the last 6	
months	
Past experience of handling project / works	
(business category-wise)	
(a) Amount & Details of PO Received	
(b) Amount & Details of PO Executed /	
completed along with completion	
certificates	
Previous experience with ITI Limited	
Product / Project wise Business Projection for	
the next 2 years	
Acceptance for submitting tender fee EMD,	
PBG (if required)	

Acceptance for all terms and conditions of	
customer on back to back basis	
Additional Credit Period to ITI if any, from the	
date of payment received from the customer	
Willingness to pay Rs.10,000/- towards	
empanelment fee, if qualified in the bid	
Man Power Details	
(a) Technical	
(b) Non-Technical	
Other terms / points, if required, may be	
added by the Standing Committee	

Annexure-III

COMPLIANCE STATEMENT

Bidder Ref: _____

Date: _____

SI No	Clause No	Clause	Compliance (Complied/ Not Complied)	Remarks with Documentary Reference
1.				
2.				
3.				
4.				
5.				

Annexure –IV

NON-BLACK LISTING – BIDDER'S UNDERTAKING

(To be submitted either by authorized signatory or proprietor or each partner / director in case of partnership firms / companies on BIDDER Company's letter head)

I,			9	son / daug	hter / v	vife of Shri		
•	-	Partner /		-		• •	•	
		declaration						
work	of the te	nder):						(nature of
				resident o	f			hereby
-		ir company ha					the past by a	ny of State /
Centra	al Govt.	departments /	' PSU / Au	tonomous	bodies.			

Or

I, ______ resident of ______ hereby certify that our company was blacklisted or debarred in the past by any of State / Central Govt. departments / PSU / Autonomous bodies from taking part in the Government tenders for a period of _____ years w.e.f. _____. The period is over and now the company is entitled to take part in Government tenders.

In case at any stage it is found that the information given by me is false / incorrect the purchaser shall have the absolute right to take any action as deemed fit / without any prior information to me;

I have carefully read and understood all the terms and conditions of the tender document and undertake to abide by the same;

I also undertake that our firm will observe all legal formalities and / or obligations under the contract well within time. In case of failure to observe any of the legal formalities and / or obligations, I shall be personally liable under the appropriate law;

The information / documents furnished along with the tender document are true and authentic to the best of my knowledge and belief. I am well aware of the fact that furnishing of any false information / fabricated documents would lead to rejection of my tender at any stage besides liabilities towards prosecution under appropriate law.

(Signature of BIDDER, with Official Seal)

Annexure –V

ACCEPTANCE FOR SUBMITTING TENDER FEE - EMD - PBG

(To be submitted by BIDDER on their company letter head)

Bidder Ref:	Date:
То	
The Chief Manager,	
ITI LIMITED,	
3 rd Floor, Panagal Building,	
Saidapet, Chennai - 600 015.	
Madam,	
Sub: Acceptance for submitting tender fee – E	EMD – PBG
Tender Ref No.:	
Name of the work:	
··	
	_ (name of BIDDER) hereby declare that we
solely agree to pay the tender fee – EMD – PBC	G of amount Rs, Rupees
	(in words)
to ITI Limited 3 rd Floor Panagal Building No.	1 Jeenis Road Saidanet Chennai - 600 015 as

to ITI Limited, 3rd Floor, Panagal Building, No. 1, Jeenis Road, Saidapet, Chennai - 600 015 as part of submitting the above said tender as per the terms and conditions of Customer Tender.

Yours faithfully,

Annexure –VI

EMD BANK GUARANTEE – BANKER'S UNDERTAKING

(As per terms and conditions of the Tender)

WHEREAS M/s
(Name and Address
of the Company) having their registered office at
(Address of
the company's registered office) (hereinafter called the 'Tenderer') wish to participate in the Tender Ref no for
of (supply / work) of
(Name of the work) for
ITI Limited, 3 rd Floor, Panagal Building, No. 1, Jeenis Road, Saidapet, Chennai - 600 015 and WHEREAS a Bank Guarantee for (hereinafter called the 'Beneficiary') Rs (Amount of EMD) valid till (date of validity of
this Guarantee which will be four months beyond initial validity of Tender's offer) which is required to be submitted by the Tenderer along with the Tender.
We, (Name of the Bank and address of the Branch giving the Bank Guarantee) having our registered office at
(Address of Bank's registered office) hereby give
this Bank Guarantee No and
hereby agree unequivocally and unconditionally to pay immediately on demand in writing from the ITI Limited, 3 rd Floor, Panagal Building, No. 1, Jeenis Road, Saidapet, Chennai - 600 015 or any officer authorized by it in this behalf any amount not exceeding Rs (Amount of EMD), Rupees
lin
words) to the said ITI Limited, 3 rd Floor, Panagal Building, No. 1, Jeenis Road, Saidapet, Chennai - 600 015 on behalf of the Tenderer.
We, (Name of the Bank) also agree that withdrawal of the tender or part thereof by the Tenderer within its validity or non- submission of Security Deposit by the Tenderer within one month from the date of tender or a part thereof has been accepted by the ITI Limited, 3 rd Floor, Panagal Building, No. 1, Jeenis Road, Saidapet, Chennai - 600 015 would constitute a default on the part of the Tenderer and that this Bank Guarantee is liable to be invoked and encashed within its validity by the

Beneficiary in case of any occurrence of a default on the part of the Tenderer and that the encashed amount is liable to be forfeited by the Beneficiary.

This agreement shall be valid and binding on this Bank up to and inclusive of _______ (date of validity of Bank Guarantee) and shall not be terminable by notice or by Guarantor change in the constitution of the Bank or the firm of Contractors / Suppliers or by any other reasons whatsoever and our liability hereunder shall not be impaired or discharged by any extension of time or variations or alterations made, given, conceded or agreed with or without our knowledge or consent, by or between parties to the said within written contract.

'NOT WITHSTANDING' anything contained hereinbefore, our liability under this Guarantee is restricted to Rs. ______ (Amount of EMD), Rupees ______

______ (in words). Our Guarantee shall remain in force until ______ (date of validity of the Guarantee). Unless demands or claims under this Bank Guarantee are made to us in writing on or before ______ (date should be 1 month after the above validity period of Bank Guarantee), all rights of Beneficiary under this Bank Guarantee shall be forfeited and we shall be released and discharged from all liabilities there under.

Signature of the Bank's authorized Signatory with Seal

Place: Date:

Branch Code: Address of the Bank: Telephone: Fax No:

PERFORMANCE BANK GUARANTEE – BANKER'S UNDERTAKING

(As per terms and conditions of the Tender)

We, ______ (Name of the Bank) hereby agree unequivocally and unconditionally to pay immediately on demand in writing from the ITI Limited, 3rd Floor, Panagal Building, No. 1, Jeenis Road, Saidapet, Chennai - 600 015 or any officer authorized by it in this behalf any amount up to and not exceeding Rs._____, Rupees_____

	der Ref No.	dated		
ent	ered into a contract for the sup	oly / works specified below:		
of	M/s		who	have
		(in words) to the said ITI Ltd, Chen	nai on	behalf

This agreement shall be valid and binding on this Bank up to and inclusive of _______ and shall not be terminable by notice or by change in the constitution of the Bank or the firm of Contractors / Suppliers or by any other reason whatsoever and our liability hereunder shall not be impaired or discharged by any extension of time or variations or alterations made, given conceded or agreed, with or without our knowledge or consent, by or between parties to the said within written contract.

<i>'NOT WITHSTANDING</i>	' anything contained hereinbefore, our liability under this Guarantee is
restricted to Rs	(Amount of EMD), Rupees

		(in words).	
Our Guarantee shall remain ii	n force until	date of validity of the	
Guarantee). Unless demands or claims under this Bank Guarantee are made to us in writing			
on or before	_ (date should be 1 month after th	e above validity period of	
Bank Guarantee), all rights of Beneficiary under this Bank Guarantee shall be forfeited and we			
shall be released and discharged	d from all liabilities there under.		

Signature of the Bank's authorized Signatory With Official Seal

Place:	
Date:	

Branch Code: Address of the Bank: Telephone: Fax No:

Annexure –VIII

TENDER CONDITIONS ACCEPTANCE LETTER

(To be submitted by BIDDER on their company letter head)

Bidder Ref:

Date: _____

То
The Chief Manager,
ITI LIMITED,
3 rd Floor, Panagal Building,
Saidapet, Chennai - 600 015.

Madam,

Sub: Acceptance of Terms and	l conditions of the Tender
Tender Ref No.:	
Name of the work:	

1. I / We have downloaded / obtained the tender document(s) for the above mentioned 'Tender / Work' from the web site(s) namely: https://eprocure.gov.in/eprocure/app, http://www.itiltd-india.com/Tender-EoI and I / We have not tampered the tender document issued vide Tender No. ______ dated ______.

2. I / We have completely read the customer tender for the subject work.

3. I / We hereby certify that I / We have carefully read, understood and accept all the terms / conditions / clauses of the tender and I / We shall abide by them.

4. The corrigendum(s) issued from time to time by your department / organization too has also been taken into consideration, while submitting the acceptance letter.

5. I / We hereby unconditionally accept the tender conditions of the above mentioned tender document(s) / corrigendum(s) in totality / entirely.

6. In case any provisions of this tender are found violated, your department / organization shall be at liberty to reject this tender / bid including the forfeiture of the full said earnest money deposit absolutely and we shall not have any claim / right against it in satisfaction of this condition.

Yours faithfully,

Annexure –IX

DECLARATION FOR NO CLAIM / NO OBJECTION

(To be submitted by BIDDER on their company letter head)

Bidder Ref: _____

Date: _____

To The Chief Manager, ITI LIMITED, 3rd Floor, Panagal Building, Saidapet, Chennai - 600 015.

Madam,

Sub: Declaration of No Claim / No Objection. Tender Ref No.: _____ Name of the work: _____

We, M/s._____ (name of BIDDER) hereby declare that we solely agree not to claim any kind of compensation or not to raise any objection for ITI Limited, 3rd Floor, Panagal Building, No. 1, Jeenis Road, Saidapet, Chennai - 600 015 at any stage of evaluation if this EOI has been cancelled by ITI or tender of end customer with reference to the above said tender.

Yours faithfully,

Annexure –X

ACCEPTANCE TO GRANT ADDITIONAL CREDIT PERIOD

(To be submitted by BIDDER on their company letter head)

Bidder Ref: _____

Date: _____

To The Chief Manager, ITI LIMITED, 3rd Floor, Panagal Building, Saidapet, Chennai - 600 015.

Madam,

Sub: Acceptance of providing additional credit period to ITI.
Tender Ref No.: _____
Name of the work: _____

We, M/s._____ (name of BIDDER) hereby declare that we solely agree to provide additional credit period to ITI Limited, 3rd Floor, Panagal Building, No. 1, Jeenis Road, Saidapet, Chennai - 600 015 with reference to the above said tender.

Yours faithfully,

Annexure –XI

ACCEPTANCE TO PAY EMPANELMENT FEE

(To be submitted by BIDDER on their company letter head)

Bidder Ref: _____

Date: _____

To The Chief Manager, ITI LIMITED, 3rd Floor, Panagal Building, Saidapet, Chennai - 600 015.

Madam,

Sub: Acceptance to pay empanelment fee for EOI / Tender

EOI / Tender Ref No.: _	
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Name of the work: ______

We, M/s._____ (name of BIDDER) hereby declare that we solely agree to pay the empanelment fee of amount *Rs.10,000/-*, Rupees *Ten Thousand only* (in words) to ITI Limited, 3rd Floor, Panagal Building, No. 1, Jeenis Road, Saidapet, Chennai - 600 015 once we are qualified for empanelment.

Yours faithfully,

(Signature of the Bidder, with Official Seal)

Annexure –XII

PRE-CONTRACT INTEGRITY PACT

(This agreement has to be submitted in Rs.20/- NON-JUDICIAL stamp paper along with bid)

<u>GENERAL</u>

WHEREAS the BUYER proposes to invite Expression of Interest (EoI) for selection/ empanelment of technology partner for a technical tie-up with ITI for the marketing/manufacturing of (*name of the product*) and the **BIDDER** is willing to participate in the EoI as per the terms and conditions mentioned thereon;

WHEREAS the BIDDER is a private company/ public company/ Government undertaking/ partnership company (*strike off whichever is not applicable*), constituted in accordance with the relevant law in the matter and

WHEREAS the BUYER is a CPSU Company under the Department of Telecommunications, Ministry of Communications & IT, Government of India.

NOW, THEREFORE,

To avoid all forms of corruption by following a system that is fair, transparent and free from any influence/prejudiced dealings prior to, during and subsequent to the currency of the contract to be entered into with a view to: -

Enabling the **BUYER** to select/ empanel a technology partner for the marketing/ manufacturing of (name of the product) through the EoI in a transparent and corruption free manner, and Enabling **BIDDER** to abstain from bribing or Indulging in any corrupt practice in order to secure the contract by providing assurance to them that their competitors will also abstain from bribing and other corrupt practices and the **BUYER** will commit to prevent corruption, in any form, by its officials by following transparent procedures.

The parties hereto hereby agree to enter into this Integrity Pact and agree as follows: 1. <u>Commitments of the BUYER</u>

1.1 The **BUYER** undertakes that no official of the **BUYER**, connected directly or indirectly with the contract, will demand, take a promise for or accept, directly or through intermediaries, any bribe, consideration, gift, reward, favour or any material or immaterial benefit or any other advantage from the **BIDDER**, either for themselves or for any person, 'organization or third party related to the contract in exchange for an advantage in the bidding process, bid evaluation, contracting or implementation process related to the contract.

1.2 The **BUYER** will during the pre-contract stage, treat all **BIDDER**s alike, and will provide to all **BIDDER** the same information and will not provide any such information to any particular **BIDDER** which could afford an advantage to that particular **BIDDER** in comparison to other **BIDDER**s.

1.3 All the officials of the **BUYER** will report to the appropriate Government office any attempted or completed breaches of the above commitments as well as any substantial suspicion of such a breach.

2. In case any such preceding misconduct on the part of such official(s) is reported by the BIDDER to the BUYER with full and verifiable facts and the same is prima facie found to be correct by the BUYER, necessary disciplinary proceedings, or any other action as deemed fit, including criminal proceedings may be initiated by the BUYER and such a person shall be debarred from further dealings related to the contract process. In such a case while an enquiry is being conducted by the BUYER the proceedings under the contract would not be stalled.

3 Commitments of BIDDER

- 3.1 The **BIDDER** commits itself to take all measures necessary to prevent corrupt practices, unfair means and illegal activities during any stage of its bid or during any pre-contract or post-contract stage in order to secure the contract or in furtherance to secure it and in particular commit itself to the following:
 - a) The BIDDER will not offer, directly or through intermediaries, any bribe, gift, consideration, reward, favour, any material or immaterial benefit or other advantage, commission, fees, brokerage or inducement to any official of the BUYER, connected directly or indirectly with the bidding process, or to any person, organization or third party related to the contract in exchange for any advantage in the bidding, evaluation, contracting and implementation of the contract.
 - b) The **BIDDER** further undertakes that it has not given, offered or promised to give, directly or indirectly any bribe, gift, consideration, reward, favour, any material or immaterial benefit or other advantage, commission, fees, brokerage or inducement to any official of the **BUYER** or otherwise in procuring the Contract or forbearing to do or having done any act in relation to the obtaining or, execution of the contract or any other contract with the Government for showing or forbearing to show favour or disfavor to any person in relation to the contract or any other contract with the Government.
 - c) **BIDDER** shall disclose the name and address of agents and representatives and Indian **BIDDER** shall disclose their foreign principals or associates.
 - d) **BIDDER** shall disclose the payments to be made by them to agents/ brokers or any other intermediary, in connection with this bid/contract.
 - e) The **BIDDER** further confirms and declares to the **BUYER** that the **BIDDER** is the original manufacturer/ integrator and has not engaged any individual or firm or

company whether Indian or foreign to intercede, facilitate or in any way to recommend to the **BUYER** or any of its functionaries, whether officially or unofficially to the award of the contract to the **BIDDER**, nor has any amount been paid, promised or intended to be paid to any such individual, firm or company in respect of any such, intercession, facilitation or recommendation.

- f) The BIDDER either while presenting the bid or during pre-contract negotiations or before signing the contract, shall 'disclose any payments he has made, is committed to or intends to make to officials of the BUYER or their family members, agents, brokers or any other intermediaries in connection with the contract and the details of services agreed upon for such payments.
- g) The **BIDDER** will not collude with other parties interested in the contract to impair the transparency, fairness and progress of the bidding process, bid evaluation, contracting and implementation of the contract.
- h) The **BIDDER** will not accept any advantage in exchange for any corrupt practice, unfair means and illegal activities.
- i) The BIDDER shall not use improperly, for purposes of competition or personal gain, or pass on to others, any information provided by the BUYER as part of the business relationship, regarding plans, technical proposals and business details, including information contained in any electronic data carrier. The BIDDER also undertakes to exercise due and adequate care lest any such information is divulged.
- j) The **BIDDER** commits to refrain from giving any complaint directly or through any other manner without supporting it with full and verifiable facts.
- k) The **BIDDER** shall not instigate or cause to instigate any third person to commit any of the actions mentioned above.
- If the BIDDER or any employee of the BIDDER or any person acting on behalf of the BIDDER, either directly or indirectly, is a relative of any of the officers of the BUYER, or alternatively, if any relative of an officer of the BUYER has financial interest/stake in the BIDDER's firm, the same shall be disclosed by the BIDDER at the time of filing of tender. The term 'relative' for this purpose would be as defined in Section 6 of the Companies Act 1956.
- m) The **BIDDER** shall not lend to or borrow any money from or enter into any monetary dealings or transactions, directly or indirectly, with any employee of the **BUYER**.

4 <u>Previous Transgression</u>

4.1 The **BIDDER** declares that no previous transgression occurred in the last three years immediately before signing of this Integrity Pact, with any other company in any country in respect of any 'corrupt practices envisaged hereunder or with any Public-Sector Enterprise in India or any Government Department in India that could justify **BIDDER**'s exclusion from the tender process.

4.2 The **BIDDER** agrees that if it makes incorrect statement on this subject, **BIDDER** can be disqualified from the tender process or the contract, if already awarded, can be terminated for such reason.

5 Sanctions for Violations

5.1 Any breach of the aforesaid provisions by the **BIDDER** or anyone employed by it or acting on its behalf (whether with or without the knowledge of the **BIDDER**) shall entitle the **BUYER** to take all or any one of the following actions, wherever required: -

- a) To immediately call off the pre-contract negotiations without assigning any reason or giving any compensation to the **BIDDER**. However, the proceedings with the other **BIDDER**(s) would continue.
- b) To immediately cancel the contract, if already signed, without giving any compensation to the **BIDDER**.
- c) To cancel all or any other Contracts with the **BIDDER**. The **BIDDER** shall be liable to pay compensation for any loss or damage to the **BUYER** resulting from such cancellation/rescission.
- d) To recover all sums paid in violation of this Pact by the **BIDDER**(s) to any middleman or agent or broker with a view to securing the contract.
 - 5.2 The **BUYER** will be entitled to take all or any of the actions mentioned above, also on the Commission by the **BIDDER** or anyone employed by it or acting on its behalf (whether with or without the knowledge of the **BIDDER**), of an offence as defined in Chapter IX of the Indian Penal code, 1860 or Prevention of Corruption Act, 1988 or any other statute enacted for prevention of corruption.
 - 5.3 The decision of the **BUYER** to the effect that a breach of the provisions of this Pact has been committed by the **BIDDER** shall be final and conclusive on the **BIDDER**. However, the **BIDDER** can approach the Independent Monitor(s) appointed for the purposes of this Pact.

6 <u>Independent Monitors</u>

6.1 The **BUYER** appoints Independent Monitor (hereinafter referred to as Monitor) for this Pact in consultation with the Central Vigilance Commission.

6.2 The task of the Monitor shall be to review independently and objectively, whether and to what extent the parties comply with the obligations under this Pact.

6.3 The Monitor shall not be subject to instructions by the representatives of the parties and perform their functions neutrally and independently.

6.4 Both the parties accept that the Monitor have the right to access all the documents relating to the project/procurement, including minutes of meetings.

6.5 As soon as the Monitor notices, or has reason to believe, a violation of this Pact, he will so inform the Authority designated by the **BUYER**.

6.6 The **BIDDER**(s) accept(s) that the Monitor has the right to access without restriction to all Project documentation of the **BUYER** including that provided by the **BIDDER**. The **BIDDER** will also grant the Monitor, upon his request and demonstration of a valid interest, unrestricted and unconditional access to his project documentation. The Monitor shall be under contractual obligation to treat the information and documents of the **BIDDER** with confidentiality.

6.7 The **BUYER** will provide to the Monitor sufficient information about all meetings among the parties related to the Project provided such meetings could have an impact on the contractual relations between the parties. The parties will offer to the Monitor the option to participate in such meetings.

6.8 The Monitor will submit a written report to the designated Authority of **BUYER** within 8 to 10 weeks from the date of reference or intimation to him by the **BUYER** / **BIDDER** and, should the occasion arise, submit proposals for correcting problematic situations.

7 Facilitation of Investigation

7.1 In case of any allegation of violation of any provisions of this Pact or payment of commission, the **BUYER** or its agencies shall be entitled to examine all the documents including the Books of Accounts of the **BIDDER** and the **BIDDER** shall provide necessary information and documents in English and shall extend all possible help for the purpose of such examination.

8 Law and Place of Jurisdiction

8.1 This Pact is subject to Indian Law. The place of performance and jurisdiction is the seat of the **BUYER** i.e. in the courts of Chennai.

9 Other Legal Actions

9.1 The actions stipulated in this Integrity Pact are without prejudice to any other legal action that may follow in accordance with the provisions of the extant law in force relating to any civil or criminal proceedings.

10 <u>Validity</u>

10.1 The validity of this Integrity Pact shall be from date of its signing and extend up to the contract period with the **BUYER** in case a contract is signed. In case **BIDDER** is unsuccessful, this Integrity Pact shall expire after six months from the date of the signing of the contract.

10.2 Should one or several provisions of this Pact turn out to be invalid, the remainder of this Pact shall remain valid. In this case, the parties will strive to come to an agreement to their original intentions.

11 The parties hereby sign this Integrity Pact:

BUYER SIGN	BIDDER SIGN
Name of Officer:	Name of Bidder:
Designation:	Designation:
ITI Limited,	(Address)
3 rd Floor, Panagal Building,	
No.1, Jeenis Road, Saidapet,	
Chennai – 600 015.	
Place:	Place:
Date:	Date:
Witness 1:	Witness 1:
Witness 2:	Witness 2:

Annexure –XIII

PRICE BID

(To be submitted by BIDDER on their company letter head)

Bidder Ref:

Date: _____

To The Chief Manager, ITI LIMITED, 3rd Floor, Panagal Building, Saidapet, Chennai - 600 015.

Madam,

Sub: PRICE BID.

EOI /Tender Ref No.: _____

Name of the work: ______

OFFERED NET MARGIN (NET OF TAX) TO ITI:

Description of the job	Net margin to ITI over	Net margin to ITI over
	quoted price to end	quoted price to end
	customer	customer
	(in percentage figure)	(in percentage words)

The BOQ (Bill of Quantity) for which services are required (from the BIDDER through this EOI process) will be finalized after the finalization of this EOI only.

Post warranty AMC support (if not mentioned in the main tender / EOI / NIT), if required, is to be provided by the BIDDER as per the mutual understanding / acceptance of BIDDER, ITI and end customer.

Signature of authorized person of the bidder

Place: Date:

Full Name in Block Letter:

Seal of the company: